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Partner News

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INDUSTRY

INTERNATIONAL REPORT—Whether it's celebrating an anniversary, receiving an award, earning a certification, debuting a new product or expanding the business, hotel companies and vendors achieve new milestones on a daily basis. Here's a look at recent accomplishments:

Teneo Hospitality Group Doubles Sales Staff

Teneo Hospitality Group has doubled the size of its Washington, DC sales office staff with the hiring of two hotel sales professionals, Kyla Knudson and Helena Dechant.

Best Western International Endorses FortisPay

Best Western International has partnered with FortisPay (Fortis Payment Systems LLC) as its endorsed merchant services provider. Key features include an exclusive in-house Chargeback Mitigation Team, low rates, college-educated relationship managers, 24/7 white glove service customer support, as well as a highly regarded proven track record for helping hoteliers save money and boost business efficiency.

<http://bit.ly/2M3hzik>

HTNG Selects New Representatives for Vendor Advisory Council

HTNG has added new representatives to its Vendor Advisor Council. There were 17 candidates nominated for this year's five available positions in the general election and seven candidates nominated for an additional start-up seat. The new and re-elected members joining HTNG's Vendor Advisory Council are Mark Holzberg, president & CEO, Cloud5 Communications; Klaus Kohlmayr, chief evangelist, Ideas; Paul Paolisso, director vertical programs, hospitality, Corning; Eric Sullender, VP, products, Eleven; Suzy Treece, global head of hospitality, Aruba, a Hewlett Packard Enterprise Company; and Connie Rheams, VP of hospitality, Beekeeper.

Groupe GM Expands to Australia & New Zealand

Groupe GM has expanded into Australia and New Zealand. Since its inception in 1972, Groupe GM has continuously expanded internationally. This growth is part of Groupe GM's plans to consolidate its presence in Asia-Pacific where its representation is already well-established in Cambodia, China, Japan, Korea, Laos, Myanmar, Philippines, Singapore, Thailand, Taiwan, Vietnam, Hong Kong and Macao. It also fits in the group's strategy to expand its international development beyond the current network, which already comprises more than 70 countries across all continents.

M3 Adds New Hires and Promotions

M3 has revealed several promotions and new hires for its executive and sales teams. Julie Farshman has been promoted to EVP of human resources; Carolyn Hollum has been promoted to EVP of professional services; Jon Harden has been promoted to sales support manager; and Jessica Vint has been hired as a sales support engineer.

Advantage Hotels Partners with LPS of USA

Advantage Hotels has partnered with Vendor Partner of Leuva Patidar Samaj of USA. Besides Advantage Hotels President/CEO Patrick Mullinix's long-time association with LPS, two of Advantage Hotels' Advisory board members—Dhansukh "Dan" Patel and Mukesh Mowji—are former LPS presidents.